

MLP Group

All figures in € million	2008	2007 ¹	2006	2005 ²	2004 ³
Continuing operations					
Total revenues	597.7	629.8	588.5	563.9	622.8
Revenues	554.8	588.2	554.2	522.2	592.2
Other revenues	42.9	41.6	34.4	41.7	30.6
Earnings before interest and taxes (EBIT)	56.6	113.9	95.1	71.8	88.3
EBIT margin (%)	9.5 %	18.1 %	16.2 %	12.7 %	14.2 %
Earnings from continuing operations	31.1	77.5	76.5	42.5	43.0
Earnings per share (diluted) in €	0.30	0.77	0.73	0.39	0.39
MLP Group					
Net profit (total)	24.8	62.1	71.8	199.7	50.3
Earnings per share (diluted) in €	0.24	0.62	0.69 ⁷	1.84 ⁷	0.46 ⁷
Dividend per share in €	0.28 ⁴	0.50	0.40	0.30 ⁵	0.22
Capital expenditure	12.2	16.2	20.0	16.7	25.3
Shareholders' equity	429.1	339.7	324.9	455.2	289.6
Equity ratio	28.0 %	23.9 %	25.6 %	38.5 %	9.4 %
Balance sheet total	1,534.4	1,424.2	1,270.2	1,182.0	3,086.2
Clients ⁶	730,000	703,000	668,000	635,000	593,000
Consultants ⁶	2,428	2,549	2,494	2,358	2,376
Branch Offices ⁶	243	253	247	266	275
Employees ⁶	1,986	1,819	1,558	1,417	1,386
Arranged new business					
Old-age provisions (premium sum in € billion) ⁶	6.6	6.8	6.8	6.3	10.9
Health insurance (annual premium) ⁶	49.0	50.0	68.2	55.1	59.0
Loans and mortgages ⁶	919	1,162	1,195	997	777
Funds under management in € billion ⁶	11.4	11.4	10.8	8.3	2.6 ⁸

¹ Adjustment of previous year's figures, see note 3

² The values for 2005 were adjusted compared to the values disclosed in the previous year due to the sale of the subsidiary MLP Private Finance AG, Switzerland

³ Adjusted in 2005 due to the sale of the subsidiaries MLP Lebensversicherung AG and MLP Versicherung AG

⁴ Subject to the approval of the Annual General Meeting on June 16, 2009

⁵ Plus an extra dividend of € 0.30 per share

⁶ Continuing operations

⁷ Basic

⁸ MLP without Feri